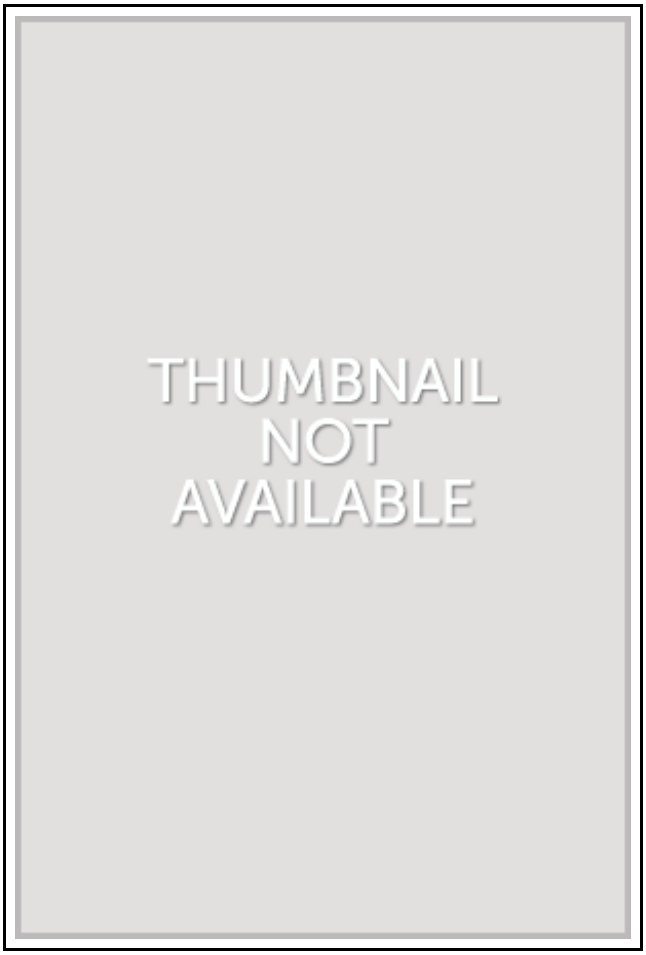
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MANAGEMENT POCKETBOOKS, United Kingdom, 2016. Paperback. Book Condition: New. 148 x 105 mm. Language: English . Brand New Book. Coaching skills are fundamentally about the quality of dialogues that happen at all levels of an organisation. Where coaching is part of a school s ethos, performance improves and attainment is raised. The Coaching in Schools Pocketbook comprises a collection of highly practical skills and strategies that can be used by all educational professionals, regardless of role or status. The book begins by explaining the concept of solutions focused coaching. It describes a number of powerful tools that facilitate conversational shifts, moving people from: resistance to collaboration; anxiety to confidence; what s wrong to what s right; complaint to preferred future; limitation to possibility and potential. A key chapter on coaching skills looks at building trust and rapport, asking skilful questions, listening at different levels and offering supportive feedback. A coaching framework, developed and refined by the author over time, is provided. Further chapters cover goal-setting and developing coaching within a school.Illustrative case studies, along with cartoons, diagrams and other visually attractive presentational devices are used throughout to support the text and cement the meaning.

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